

News

fluid Operations and Nexttier Close Resell Agreement

October 8, 2012

Walldorf / Baden, Germany – fluid Operations, the leading provider of cloud and data management solutions based on semantic technologies, and Nexttier, a cloud integrator based in Norway, today announced that they have entered into a resell agreement. The agreement will see Nexttier include eCloudManager® from fluid Operations in its extensive set of ‘IT as a Service’ solutions and services. Additionally, Nexttier will provide consulting and implementation support for eCloudManager customers in Norway.

“The eCloudManager is a modern and innovative solution which supports ‘IT as a Service’ strategies for private and hybrid clouds with key functions such as self-service portal, automation, chargeback, and reporting. The eCloudManager fits perfectly into our ‘IT as a Service’ cloud integration portfolio and can be used by our customers as the foundation for building private and hybrid cloud solutions. One great thing about the eCloudManager is that it can be easily integrated into any environment, regardless of the infrastructure or virtualization resources our customers already have in place, and also allows for complete data center management through one single console, for example for EMC® VSPLEX™ reference architectures,” said Trond Mehus, General Manager at Nexttier. “The eCloudManager delivers all the functionalities we believe are key to allow our customers to run ‘IT as a Service’ with the benefits of faster time to market and operations insight,” added Mehus.

“We are very happy to have Nexttier on board as a resell partner. Nexttier will help us expand the reach of our solutions by helping customer in Norway start their transition to a private or hybrid cloud based on the eCloudManager,” said Thomas Kucher, Strategic Sales Executive Channel/Distribution at fluid Operations.

About fluid Operations

fluid Operations® (fluidOps), an innovative software company headquartered in Walldorf, Germany, provides an open platform which allows for the semantic integration of structured and unstructured data across business and IT stacks. This basis is leveraged to deliver our cutting-edge infrastructure and cloud monitoring, management and orchestration solution, the eCloudManager®, as well as the Information Workbench®, a cloud-based Linked Data and Big Data management platform. Together, the two products deliver the flexibility needed to optimize information management, data integration, self-service IT, IT operations, and IT service management. For more information about fluidOps and its products and solutions please visit www.fluidOps.com.

About Nexttier AS

Nexttier AS is a cloud integrator based in Norway. We help our clients with the transition to IT as a Service using private or hybrid cloud solutions. This gives our customers a faster time to market for new IT systems, improved cost control and improved service to their users. Nexttier offers solutions that are agile, simple, and with focus on information security. Read more at www.nexttier.no or contact us at +47 906 33 884.

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